

EASY WAYS TO IDENTIFY PERSONALITY KINGDOM

	<u>Introvert Family</u>		<u>Extrovert Family</u>	
	Waltz	Tango	Swing	Salsa
<i>Clothes</i>	Comfy	Perfect	Bright	Practical
<i>Shoes</i>	Comfy	Conservative	Fashionable	Sturdy
<i>Voice</i>	Quiet	Articulate	Loud	Strong
<i>Gestures</i>	Easygoing	Close to body	Expansive	Powerful
<i>Work area</i>	Cluttered	Neat, few projects	Neat, many projects	Messy
<i>Emotional Need</i>	Peace	To be right	Attention	Control
<i>Walk</i>	Slow	Careful	Bouncy	Fast
<i>Energy</i>	Low	Low	High	High
<i>Time-frame</i>	Past	Past	Future	Now!
<i>Humor</i>	Witty	Dry	Raucous	Sarcastic
<i>Outlook</i>	Positive	Pessimistic	Optimistic	Negative
<i>Conversation</i>	Listener	Precise	Chatty	Bottom-line
<i>Social Needs</i>	Appreciated	Valued for quality	Praise	Recognition
<i>Change</i>	Dislikes	Dislikes	Loves	Likes